

press release

3 MARCH 2010

Pritchard Englefield advised Learning and Skills Network on three recent acquisitions

Pritchard Englefield acted for education not-for-profit organisation Learning and Skills Network ("LSN") in its acquisition of:

1. The business of **FE Associates**, a Somerset-based professional and managerial services provider in the further education sector. The acquisition completed on 17 December 2009. This alliance provides LSN with access to a powerful range of new products and services for the sector that will provide solutions to key management issues. The new services on offer will include hands-on support for college mergers and the management of shared back-offices for further education colleges such as HR, Finance and IT. This key development will help LSN strengthen its position as a leading supplier in the learning and skills sector.
2. The business of **Connections (Oxford) Limited**, a training and consultancy firm specialising in leadership and people development in a wide range of sectors. The acquisition completed on 21 December 2009. This acquisition continues LSN's strategic growth development and will extend the portfolio of training, development and coaching services on offer to the private sector, as well as directly to colleges and other parts of the public sector.
3. The entire issued share capital of learning and development consultancy and e-solutions provider **Learning Resources International Limited** ("LRI"). The acquisition completed on 5 February 2010. LRI's reputation and activities in sectors new to LSN will enable LSN to significantly accelerate the expansion of its activities and to offer a more comprehensive range of services directly to its clients.

Pritchard Englefield's team was led by Thilo Schneider, a Partner in the firm's Corporate & Commercial Department. Bristol firm TLT LLP acted for FE Associates, Beechwoods Solicitors advised Connections (Oxford) Limited and Howell-Jones LLP acted for LRI.

About Pritchard Englefield

Pritchard Englefield is based in the City of London, conveniently located opposite Liverpool Street Station. The firm has been established since 1848, and is renowned for its international commercial focus.

The firm's lawyers are predominantly multi-lingual and a number are dually qualified in English law and in jurisdictions outside the UK. Pritchard Englefield has been advising clients within mainland Europe for more than 60 years, and is a leading law firm in Anglo-German and Anglo-French trade, finance and commerce. The firm also has substantial connections and an expanding client base in the Far East, Russia and the Eastern European countries and in North America.

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For more information, please contact the Marketing Department on +44(0)20 7972 9720.

14 New Street London EC2M 4HE

T: +44 (0)20 7972 9720 F: +44 (0)20 7972 9722
DX 88 LONDON www.pe-legal.com

PRITCHARD ENGLEFIELD

SOLICITORS